

Why Miele for Healthcare?

Maximize Savings & ROI with Miele Laundry Solutions
(In-House vs. Outsourced Laundry)

Hospitals face mounting pressure to cut costs while maintaining high standards of care.

Miele's durable, efficient laundry solutions deliver substantial savings by addressing key pain points in healthcare laundry operations.

\$ave on Mops



Miele washers and dryers reduce shrinkage in mops- saving money by eliminating the need for costly, industry-specific mop head replacements.

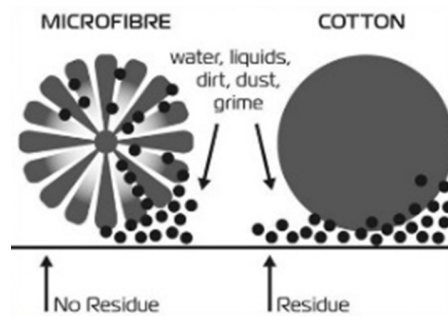


Top: After 9 months washed with Miele.
Bottom: After 2 Weeks, washed in a competitor washer.

\$ave on Labor



Keeping the integrity of the microfibers cuts down the need for re-dos and rewashing, ultimately saving labor hours.

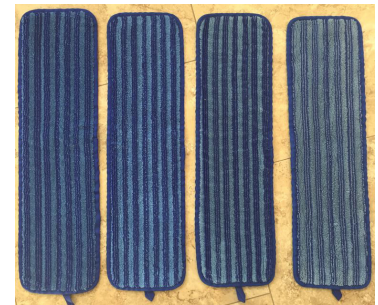


Microfiber fibers can become damaged, reducing their ability to trap dirt and causing the mop to spread soils instead of removing them effectively.

\$ave on Inventory



No shortages of materials and unreliable delivery time



From left to right: (First) New mop, 1-year-old mop, 2-year-old mop, 3½-year-old mop.

Cost Comparison: In-house vs. Outsourced

Factor	In-House Laundry (Miele Professional)	Outsourcing Laundry
Control and Flexibility	Full control over schedules and operations.	Less control, but flexible to scale.
Costs	Reduced energy and water costs with Miele's efficiency.	Ongoing service fees, no capital investment.
Labor	In-house staff ensures consistent quality.	No staff required, but quality can vary.
Turnaround Time	Faster and more flexible with Miele's high-performance machines.	Potentially slower, dependent on provider.

Invest in Miele Laundry Solutions Today

With Miele, hospitals can achieve immediate savings and long-term ROI, improving operational efficiency and lowering overall laundry costs. **Contact your Miele rep and discover how much you can save!**